

## Senior Business Development Manager

[Apply Now](#)

Company: People Profilers Thailand

Location: Bangkok

Category: Personal-Care-and-Service

## Senior Business Development Manager

**Location : Minburi,Bangkok**

Key Responsibilities:

Conduct high-level industry research (work with customer insight team and Business team) to identify new markets and customer needs to develop effective business development plan and sales growth in focus business area

Develop, execute, and oversee a business strategy that prioritizes growth

Seek, connect and interact with potential brands or business and respond to important inquiries about the company

Develop and present the company's profile both products or services to prospective business partners

Participate in collaborative business meetings to update key internal and external stakeholders

Identify and Present new brand, new business opportunity with market size and trend

Work and prepare business plan with Business, Finance and Merchandising team

Involve in conducting market research and feasibility studies to analyze the viability of alternative business development opportunities.

Review contracts or distribution agreements with Legal and Business team to ensure they meet legal, corporate and commercial term guidelines

Monitor projects, outcomes, resources, proposed proposals or opportunities, and overall execution of the corporate exercises, to ensure all internal partners has an alignment

Coordinate with related functions to support business development projects

Control making summary reports of overall business development to propose management team

#### Requirement

Retail - Brand management

Businessplan experience

Budgeting & Planning

Excellence organizational and time management skill

Market research knowledge

Sharp analytical and problem solving skill

Ability to build relationship with new brand and business contracts

Performance and goal oriented

Resilient and Flexible, adapts to new challenge

Budget : 150K Max (Including allowances)

**Contract person : Kitti kitti.mart@peopleprofilers.com**

**+66 02 460 9287**

**Apply Now**

## Cross References and Citations:

1. Senior Business Development Manager ReceptionistjobsJobs Bangkok Receptionistjobs ↗
2. Senior Business Development Manager Technologyjobs Jobs Bangkok Technologyjobs ↗
3. Senior Business Development Manager Usajobsfinder Jobs Bangkok Usajobsfinder ↗
4. Senior Business Development Manager Costaricajobs Jobs Bangkok Costaricajobs ↗
5. Senior Business Development Manager Francejobs Jobs Bangkok Francejobs ↗
6. Senior Business Development Manager Barcelonajobs Jobs Bangkok Barcelonajobs ↗
7. Senior Business Development Manager Romejobs Jobs Bangkok Romejobs ↗
8. Senior Business Development Manager Airconditioningjobs Jobs Bangkok Airconditioningjobs ↗
9. Senior Business Development Manager Dentistjobs Jobs Bangkok Dentistjobs ↗
10. Senior Business Development ManagerEuropejoblistings Jobs Bangkok Europejoblistings ↗
11. Senior Business Development ManagerMinejobs Jobs Bangkok Minejobs ↗
12. Senior Business Development ManagerEuropejobscareer Jobs Bangkok Europejobscareer ↗
13. Senior Business Development ManagerHongkongjobsJobs Bangkok Hongkongjobs ↗
14. Senior Business Development ManagerMunichjobs Jobs Bangkok Munichjobs ↗
15. Senior Business Development ManagerMaintenancejobsJobs Bangkok Maintenancejobs ↗
16. Senior Business Development ManagerFinddriverjobs Jobs Bangkok Finddriverjobs ↗
17. Senior Business Development ManagerThailandjobsJobs Bangkok Thailandjobs ↗
18. Senior Business Development ManagerSustainabilityjobs Jobs Bangkok Sustainabilityjobs ↗
19. Senior business development manager Jobs Bangkok ↗
20. AMP Version of Senior business development manager ↗
21. Senior business development manager Bangkok Jobs ↗
22. Senior business development manager JobsBangkok ↗

23. **Senior business development manager Job Search** ↗

24. **Senior business development manager Search** ↗

25. **Senior business development manager Find Jobs** ↗

Source: <https://th.expertini.com/jobs/job/senior-business-development-manager-bangkok-people-profilers-tha-1655736/>

Generated on: 2024-04-30 by Expertini.Com