

## Sale Representative (Personal Care Ingredient)

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Company: Louis T. Leonowens (Thailand) Ltd

Location: Bangkok

Category: other-general

### **Responsibility :**

Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential accounts.

Work closely with team in order to achieve sales target through acquisition and retention of customers

Build product propositions with existing customers and identify new business opportunities

Maintains professional and technical knowledge by attending educational workshops and others

Obtain reliable market information and recommend changes in products, service, and policy by evaluating results and competitive developments

Monitors competition by gathering current marketplace information on pricing, products, new products, and others

### **Qualifications :**

Male / Female, age 28-32 years old

Minimum Bachelor degree in Cosmetics Science, Chemical, or related field

Having longer than 2 years of experience in Sales & Marketing

Good selling and negotiation skills

Good communication and interpersonal skill

Good problem solving and decision making skills

Computer literacy and good command of the English language

Own car and able to travel

For more information, please contact: [recruitment@louist.co.th](mailto:recruitment@louist.co.th)

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