

## Regional Business Line Controller AMPAC/TT

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Company: Egis

Location: Thailand

Category: other-general

### General information

#### Organisation

Egis is an international player active in the consulting, construction engineering and mobility service sectors.

We design and operate intelligent infrastructure and buildings capable of responding to the climate emergency and helping to achieve more balanced, sustainable and resilient territorial development.

With operations in countries, Egis places the expertise of its 18, employees at the disposal of its clients and develops cutting-edge innovation accessible to all projects.

Improving people's quality of life and supporting communities in their social and economic development, whilst drastically reducing carbon emissions and achieving vital net zero targets, that's our purpose.

#### Reference

### Position description

#### Job title

Regional Business Line Controller AMPAC/TT

#### Contract type

Permanent contract

#### Business Line specific context

The Regional Business Line Controller is the financial representative of the Business Line

Transportation for the Region America Pacifica. He/she is in charge of strengthening project financial monitoring at bid stage, project initiation and execution phase up to project closure, through relevant analysis and regular projects reviews. The controller will also participate in forecasting and monitoring business Line profitability and produce thorough financial-status reports for senior managers to help improve our operational efficiency and aid in our continued growth.

Viewed as a trusted business advisor, he/she supports the Regional Business Line Director with key financial information and operational analytics, while driving a culture of accountability in managing the business and adding value to operating businesses.

### **Job description**

Financial supervision of big / transverse projects that are delegated by the Business Line:

- Provide financial insight at tendering to closing stage (tax, legal, guarantees, review of hypothesis and price sheets, proposition of contractual set-up)
- Design project structuring, financial and tax strategies with Group and sister concerns, so as to optimize benefits at Group level, taking into consideration legal and tax provisions prevailing in the Region.
- Ensure proper implementation of project structuring, accurate booking of expenses and timely cash management by Regional Controllers and accountants for the project portfolio.
- Participate or initiate whenever necessary regular projects reviews, so as to enhance projects production margins, challenge any margin deterioration and ensure action plans are defined and implemented to restore/enhance margins at project completion,
- Liaise with country accountants and controllers to create an environment of trust and productivity.

Financial and Planning Analyst for the Business Line:

- Review, challenge and validate of key financial hypothesis taken by region controller for regular project managed by country controllers closing or planning stage.
- Drive 5 years Business Plan, budget and Forecasts preparation for BL in the Region, and especially analysis and forecast of non-signed projects.
- Provide detailed monthly economic analysis and commentary on business performance compared to Budget, Forecasts and proactively identifying opportunities for improvement and action items.
- Partner directly with the finance team to collaborate on metrics, goals, and business reviews. Collect information to provide monthly KPIs to the management.

- Provide Market Risk and Business analysis by country and at region level
- Driving Follow up on, DSO by project, country region for the business lines.
- Control operation employees allocation and monitor the efficiency with the Billable Hours Ratio
- Participating in tool and process improvement

### **Profile**

Masters degree (or equivalent) in accounting or related field, business, & ideally in building engineering

Minimum of 7 years of controlling experience with most of this period in a percentage of completion accounting type of business, ideally in a building & civil engineering company &/or a construction engineering company &/or a consultancy firm

Exemplary history of financial project & risk management

Good understanding of tax issues for services

Engagement skills working across a matrix organization

Technology skills: perfect command of finance management software, Oracle

Industry knowledge in building & civil/ construction engineering

Leadership skills/a sense of expertise

Communication, critical thinking, initiative, empathy, analytical, collaboration, organisational skills

Location:Thailand or Mexico, with or regular travel to be considered in France and abroad.

### **Position location**

#### **Job location**

Asia, Thailand

#### **City**

Thailand or Mexico

### **Candidate criteria**

#### **Minimum level of education required**

5-Master of Arts / Master of Science

#### **Minimum level of experience required**

6-10 years

#### **Languages**

English (5- Proficiency)

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