

## Product Specialist

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Company: EPM Scientific

Location: Thailand

Category: other-general

### **Key Responsibilities:**

Develop in-depth product knowledge and stay updated with the latest industry trends and regulatory standards.

Educate and train healthcare professionals on the use of our medical devices to maximize their capabilities and benefits.

Collaborate with the sales team to identify business opportunities, enhance market penetration and achieve sales targets.

Provide clinical support and practical demonstrations of the product range at clinics, hospitals, and trade shows.

Collect and analyze feedback from customers to drive continuous product improvements and innovations.

Liaise with the marketing department to develop effective marketing materials and strategies that resonate with target audiences.

Ensure compliance with all clinical procedures and national regulations in all interactions and engagements.

### **Qualifications:**

Bachelor's degree in Life Sciences, Biomedical Engineering, Nursing, or a related field.

3+ years of experience in clinical support, product training, or sales within the medical device sector.

Strong understanding of the healthcare landscape in Thailand.

Excellent presentation and communication skills, with fluency in Thai and proficiency in English.

Proactive, problem-solving attitude and the ability to work independently or as part of a team.

Apply now with your CV and one of our consultants will give you a call if your experience is relevant for the role.

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