

Thailand Jobs Expertini®

Director - Thailand

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Company: DuPont Sustainable Solutions

Location: Bangkok

Category: other-general

Who are we?

dss+ - formerly known as DuPont Sustainable Solutions. We are an operations management consulting firm, that is in the business of saving lives and improving operational performance for our clients. We partner with our clients to develop and implement solutions to improve the technical, behavioral and cultural aspects of its operations and to establish a framework to maximize existing assets, mitigate risk, and sustain continuous innovation. Our solutions are enhanced by the use of data analytics, digital technology and a focus on innovation.

What will we offer?

We are a diverse team of consultants who have hands-on experience working in and leading complex operations across many industries. Our seasoned experts include operations executives, technical and project managers, experienced line managers, qualified coaches and digital natives that have a problem-solving mindset and a passion for what they do. Combining industry best practices, the latest thinking in operations management and proven methodologies developed within dss+, our experts optimize outcomes across a wide range of industries including Oil & Gas, Chemicals, Petrochemicals, Food & Beverage, Mining & Metals, and Utilities. We provide a diverse culture, competitive benefits and a collaborative approach.

What will you do?

You will leverage your strong consulting experience and knowledge of the Thai market to contribute to driving growth of the firm. In addition to facilitating consulting services, IP

generation and overseeing program delivery and execution of client initiatives, you will build long-term relationships with key internal and external stakeholders, lead significant cross-team initiatives and develop dss+ talent. In this role, you would focus on increasing revenue, delivering profitable margins and building brand awareness.

More specifically, you would have

Mission Critical Behaviors, and encouraging others to do the same. More information about our core values can be found here:

Contributing to building the strategic direction and delivery of the global growth objectives; and leading the execution of the strategic plan within the region

Taking the leadership role in your area of expertise, including managing all team members within the Thailand market

Providing feedback and coaching to the extended leadership team / junior colleagues to support their development and career progression within the organization through the use of appropriate channels such as coaching, mentoring, counselling and guiding development in relevant disciplines

Setting the right example throughout the firm in term of work ethics, personal conduct and crisis management

Building strong coaching relationships with key clients on improvement initiatives and leadership team

Serving as a trusted advisor to senior client executives

Who are you?

To be successful in this position, you would bring the following qualifications:

P&L responsibility

Experience working in Management Consulting firms

Operations Management Consulting experience

A relevant post-graduate engineering Degree with commercial or technical focus

An MBA from leading business school will be highly regarded

15+ years of industry and management consulting experience

Proven experience in a particular domain, be it an relevant industry, a functional area (i.e.

Operational Excellence), or geography (Thailand in particular)

Recent or current experience with a top tier Operations Management Consulting firm, strong focusing on complex operational consulting across industrial sectors in dss+ portfolio

Network of contacts, particularly in Thailand

Experience leading commercial teams and/or in his/her domain of expertise

C suite Business Development

Technical knowledge and expertise in relevant field of experience is preferred

Strategic Planning and Commercial Acumen

Strong external and internal Stakeholder engagement / relationship management

Speak English and Thai fluently

Thrive in a fast paced, rapidly growing consulting environment.

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