

## Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)

[Apply Now](#)

Company: KPMG-Thailand

Location: Thailand

Category: other-general

### Job description

Our Deal Strategy & Value Creation professionals help businesses in developing and executing their strategies to create value. We provide a range of services to our clients, including commercial due diligence, market entry assessment, strategy assistance, integration & separation support, restructuring and turnaround, as well as value creation assessments to identify opportunities to improve EBITDA and cash flow - in relation to acquisitions, disposals, public bids/mergers, joint ventures, buy-outs, market entries, financing, and other transactions.

We are currently seeking a dynamic and experienced professional to drive our Integration & Separation (I&S) practice, focusing on integration and separation planning and execution, integration and separation diligence, and synergy and standalone value assessments. In addition to I&S you will have the opportunity to be involved in other Deal Strategy & Value Creation projects subject to engagement pipeline, resources & client demands.

### Roles and responsibilities

A Manager is seen as a team leader within the Deal Advisory team. As a leader within this team, your role will entail client-facing origination and delivery, as well as development,

mentoring and coaching of the team and business development activities. Key responsibilities will include:

Help lead project team(s) and work alongside other countries to assist clients in executing project tasks across multiple functions (including Finance, Supply Chain, HR, etc.) and within the Project Management Office

Apply KPMG's Global Integration or Separation methodology to the practical aspects of business operations and the client's market sector throughout the engagement process to support sound and practical recommendations to clients

Understand and articulate graphically and verbally the sources of value for synergies and/or stand-alone cost items, and critically assess client's assumptions to support the pre-signing process

Lead a team to plan, develop and execute the integration or separation work plans, identify improvement areas, identify, escalate, and resolve integration or separation issues

Proactively identify likely issues that could impact project success and leverage wider KPMG service line support as required, differentiating and enhancing our service offering to clients

Help lead the effort to create concise and high-quality end deliverables, such as due diligence reports, synergy cases, project management tools, client project templates and reports, providing the client with high quality recommendations and project plans

Being seen as a role model, ensuring our core values are maintained, and performance management, coaching, mentoring, and supporting our people to help them reach their full potential

Owning and/or supporting client pitches, proposals, business development initiatives and internal or external marketing initiatives

Ownership and input into wider practice development activities and initiatives

### **Qualifications**

Separation and/or integration experience within an advisory, consultancy or industry based

operational role. M&A and Project Management Office experience is preferred

Experience of executing and/or overseeing key integration and separation activities such as Project Management Office support, synergy evaluation, communication planning, operating model development, and functional level integration/separation support ( Finance, HR, IT, Sales & Marketing, Operations, Supply Chain etc.)

Strong understanding of the M&A cycle, deals experience and C-Suite stakeholder management essential

Recognized degree from leading international university

Experience in developing and delivering articulate client proposals, ensuring that the proposal reflects the client's true needs

Excellent analytical, problem solving and project and time management skills.

Self-motivated, well-organized with a positive attitude towards challenges.

Enthusiasm to lead, develop and motivate a team, at times based across multiple geographies, to meet challenging client objectives and deadlines in a fast-paced environment

We offer the successful candidate an attractive remuneration package and the opportunity to work in a dynamic and exciting environment.

Apply now [Opens in a new window](#)

[Apply Now](#)

#### **Cross References and Citations:**

**1. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)**  
**Jobs Thailand** [↗](#)

2. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
Jobs Thailand ↗
3. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
Jobs Thailand ↗
4. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
Jobs Thailand ↗
5. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
Jobs Thailand ↗
6. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
search Thailand ↗
7. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
job finder Thailand ↗
1. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
jobs ↗
2. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
jobs ↗
3. Deal Advisory - Deal Strategy & Value Creation - Integration & Separation (Manager)  
jobs ↗

Source: <https://th.expertini.com/jobs/job/deal-advisory-deal-strategy-value-creation-i-thailand-kpmg-thailand-dea953fcc2/>

Generated on: 2024-05-06 by Expertini.Com